

COSKAL GROUP COMPANY PROFILE





Our Story

Coskal is a group of companies established in 1954 in Addis Ababa, Ethiopia, covering the Horn of Africa.

Counting more than 70 years of invaluable experience in the region, COSKAL is one of the oldest and largest companies involved in import, export, re-export and distribution of spirits, beer & beverages in the Horn of Africa (HoA) Region.

Historically, COSKAL has shaped the alcohol industry in the Horn of Africa by introducing Johnnie Walker, Gordon's Gin, White Horse and Haig Whisky, which are the highest sold spirits in the Region.

The Founder of COSKAL, Costas Kalogeropoulos, a Greek-Ethiopian national with a family presence in the Country for over 6 generations, based himself permanently in Ethiopia during the 1940's.



Our Operations

COSKAL is a private company managed and controlled by members of the COSKAL family up to this day. The company has diversified its investments in the Horn of Africa from imports & exports, to real estate, infant formula, roasted coffee and olive oil.

Our vision remains focused on increasing the wholesale reach by expanding in more locations and developing strong partnerships.

We work exclusively with top global producers and brand owners to serve our customers across various sectors such as travel-retail, hospitality, airlines catering and supermarkets.

Our current management and 40 full-time team members have achieved higher sales and reached new targets in the last decade, by keeping ethics, hand-in-hand with our long history and excitement for the sectors we are in.

The future does hold great things in the Horn of Africa Region, but only for those who think ahead.

Food Portfolio



Cigar Portfolio



Cohiba



Partagas



Montecristo



Romeo y Julieta

ኮስካል
COSKAL

SINCE 1954

Spirits Portfolio

Moët Hennessy



հհհ
COSKAL
SINCE 1954

Spirits Portfolio



RÉMY COINTREAU



ከሰከሌ
COSKAL
SINCE 1954

Spirits Portfolio



BROWN-FORMAN



ከሕክ
COSKAL
SINCE 1954

Spirits Portfolio

Tito's[®]



Handmade

VODKA

AUSTIN ★ TEXAS



Spirits Portfolio



Wine Portfolio



Moët Hennessy

VRL
VAN LOVEREN


Barton & Guestier
la passion du vin depuis 1725

Beer Portfolio



Infant Formula

In 2022, COSKAL became the Exclusive Agent of Alula Gold [former S-26 Gold Baby Formula] for the market of Ethiopia and Djibouti.

In March 2025, COSKAL signed a joint venture with the Ethiopian Tourist Trading Enterprise, Ethiopia's leading trading enterprise to co-represent and share the agency of Alula Gold.

Sanulac, a subsidiary of Lactalis, is the sole producer of Alula Gold, Alula Standard and Infacare in Africa.

We at COSKAL believe in this partnership; and our vision is to make COSKAL the leading Baby Formula importer & distributor in the Horn of Africa by 2025.





Addis Ababa, March 4, 2025 (FMC) – The Ethiopian Tourist Trading Enterprise (ETTE), COSKAL Ethiopia, and Sanulac International have entered into a significant partnership in the Ethiopian infant formula market.

This collaboration aims to bring Alula Gold Infant Formula to families across Ethiopia while enhancing market stability, quality, and accessibility.

The agreement signifies a unified effort to transform the market for infant formula in Ethiopia.

By leveraging ETTE’s extensive retail network, COSKAL Ethiopia’s reputation in distribution, and Sanulac International’s expertise in pediatric nutrition, the partnership intends to establish a reliable supply of Alula Gold Infant Formula, ensuring customer satisfaction through a commitment to quality and availability.

The initiative also strives for operational excellence by adhering to international supply chain management standards and product delivery protocols.

Roasted Coffee

Yedur • የዱር The Wild Nature

Yedur stands for quality, deep flavor and a sense of nostalgia for good coffee.

Yedur is available in the Horn of Africa predominantly, with a strong presence in Ethiopia and Djibouti .



The advertisement features a central image of four coffee bags of varying sizes, all with a black top and an orange bottom. Above the bags is a stylized tree logo with the text 'Yedur' and 'የዱር' below it. Below the bags is a small illustration of coffee branches. At the bottom, the text reads '100% Highland Grown Ethiopian Arabica Coffee' and 'Gently roasted to perfection'. Below this is a horizontal line, and then three icons: a filter, two coffee beans, and an espresso machine, each with a label underneath: 'Filter', 'Beans', and 'Espresso'.

Yedur
የዱር

**100% Highland Grown
Ethiopian Arabica Coffee**

Gently roasted to perfection

Filter Beans Espresso



Office & Warehouse Locations

COSKAL ETHIOPIA

General Manager: Comm. Simon Mechale

Coskal Building Gerji Mebrat Hayl PO BOX 100 420
Addis Ababa, Ethiopia 9.006241, 38.808220

Main: +251 11 64 63 601/602/603

Other: +251 11 65 15 652

Mail: ethiopia@coskal-group.com

COSKAL DJIBOUTI SARL

General Manager: Mr. Marios Armenakis

Batiment Coskal / Coskal Building Centre Ville, BP 2182
Djibouti, Djibouti 11.592069, 43.143315

Main: +253 213 50 173

Other: +253 213 55 2 77

Mail: marios@coskal-group.com



հոհո
COSKAL
SINCE 1954